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# CAR WASH SHOW™ AUSTRALIA

30 October – 1 November 2018

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## Welcome to the Show

Welcome to this year's Car Wash Show Australia! We're glad you're here and appreciate that you have taken time out of your busy schedules to join us. It will be well worth your time and your investment to have come here.

We have assembled the most complete collection of knowledge and expertise you will find anywhere this side of the equator— all in one place and ready for you to absorb.

We have industry suppliers from many different segments and places—not just from Australia, but also from overseas. We have industry experts from Australia and beyond, ready to share their experiences and insights with you. And most importantly, we are staging an event that will facilitate learning and interaction with experts as well as newbies.

None of this would be possible without the ACWA and its staff. So thank you to Fiona and Doug. Also, a big thank you to the ICA for its generous support of our Association and Show. Thank you to our very supportive suppliers. Thank you to our overseas guests who have taken the time to fly in to be with us and share their experience. Thank you to our local operators who generously offered up their sites to the bus tours.

I'd also like to welcome the 19 new exhibitors we have this year. As a result, our show has now gotten so big that Etihad can't hold us anymore. I am thus pleased to announce that we've locked in the Gold Coast Exhibition Centre for Car Wash Show Australia, from 22-24 September in 2020. Mark your diaries now!

But most of all, thank you to you – without whom neither ACWA nor this Show would be possible.

Come on in, relax, and enjoy the biggest car wash party in the Southern Hemisphere!



**Craig Campbell**  
ACWA President

**CAR WASH  
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AUSTRALIA**  
22 - 24 September 2020

GOLD COAST - QUEENSLAND

Save the date and keep  
an eye on [acwa.net.au](http://acwa.net.au)  
for updates.

See you there!

# Thanks for participating

Australian Car Wash Association  
AC-Techart Electronics  
Allcare Vehicle Wash Solutions  
Anztec  
Auto Klene Solutions  
AVW Equipment  
B.A.R Group  
Buggy 114  
Carneeds  
Car Wash Sales Australia  
Carolina Pride Carwash Systems & Solutions  
Carwash Solutions Australia  
Carwash Technical Services International  
Chia-MA Car Wash System  
Circumtec  
Cummins Car Wash Solutions  
Dosatron International  
Eltech Group  
G.C. Laundry Equipment  
Ginsan Industries/Industrial Vacuum Systems  
Good Sight Vehicle Wash Systems  
Greenwood Solutions  
Hard Surface Cleaners  
Hartex Engineering  
Karcher Australia  
Kerrick Australia  
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MGA Insurance Brokers  
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Spitwater  
STI Conveyor Systems  
SWP Australia  
The Carwash Coaches  
TMC Building Design Group  
Tommy Car Wash Systems  
Tru Blu Dog Wash  
Unitec  
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Ventrader  
Washlink Systems  
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**Thankyou to ACWA Partners**  
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Graham Lilleyman - ESSA  
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# Show terms & conditions

Canvassing or attempting to make sales and/or distributing materials at the SHOW by anyone representing or connected with a non-Exhibitor is strictly forbidden; any person doing so will be promptly ejected.

Photography or videoing other than by official ACWA photographers or an Exhibitor taking photographs of their own Booth is prohibited; any person doing so will be asked to delete the footage and hand over the camera.

# Disclaimer of liability

Whilst we endeavor to ensure that accurate information is disseminated through the SHOW and presentation, the ACWA and its members make no representations or warranties of any kind, express or implied, about the completeness, accuracy, reliability, suitability or availability with respect to the information, products, services or related material contained in the presentation for any purpose.



## THEATRETTE THURSDAY 1 NOVEMBER 8AM - 10AM

The New Investor Seminar provides an intensive two-hour presentation designed to provide potential, new and existing car wash business owners with insights into the process of operating a car wash site and is presented by Sonny's The Car Wash Factory, one of the USA's leading providers of Car Wash College Training Courses.

The New Investor Seminar is a sponsored event of Car Wash Show Australia 2018 and is brought to you by Carwash Solutions Australia.



# Show schedule

## Wednesday 31 October 2018

**Theatrette Entry by Lanyard Only** – Theaterette Sessions are sponsored by Slipstream Products. Delegate Registration and Car Wash Show Australia Lanyard Collection Via Gate 9 Registration Area. Refreshments will be Served.

7.30 am	Car Wash Show Australia 2018 Registration Open
8.00- 8.35 am	ACWA Annual General Meeting ACWA Members Welcome to Attend
9.00 - 9.20 am	Welcome and State of the Industry Address Craig Campbell - President ACWA
9.20 - 10.20 am	Carwash Show Australia Keynote Presentation Tom O'Toole – The Beechworth Baker
10.25 - 10.45 am	Car Wash Tips & Tricks to Retain Your Customers Blair Woolcott - Cargroomers International Pty Ltd
10.50 - 11.10 am	Security Solutions for Small Business David Newham – Security 1
11.15 - 11.35 am	Industrial Relations Graham Lilleyman – ESSA (ACWA Helpline Specialist)
11.45 am	Theatrette Session Closes
12 noon - 5.30 pm	Exhibit Hall Open – Victory Room <b>Exhibit Hall Entry Strictly by Lanyard Identity</b>

6.00 for 6.30 pm	<b>'Party in The Wash Bay'</b> – Garden Gate, Internal Concourse, Etihad Stadium Car Wash Show Australia's Feature Social Event sponsored by Velocity Vehicle Care. Attendance by Advanced Booking Only (see Reservations Desk for Bookings).
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## Thursday 1 November 2018

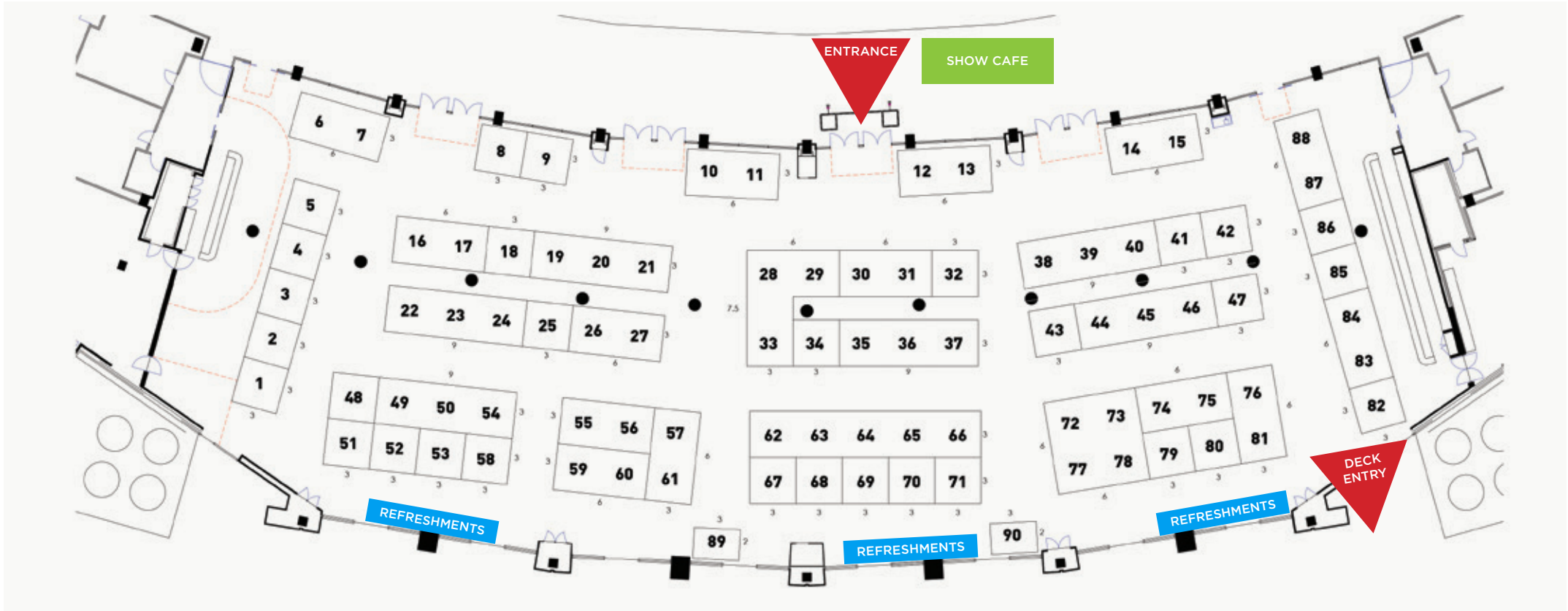
**Theatrette Entry by Lanyard Only** – Theaterette Sessions are sponsored by Car Wash Solutions Australia. Delegate Registration and Car Wash Show Australia Lanyard Collection Via Gate 9 Registration Area. Refreshments will be Served.

7.30 am	Car Wash Show Australia 2018 Registration Open
8.00- 10.00 am	New Investor Seminar Robert Andre, Sonny's The CarWash Factory
10.00 - 10.35 am	Carwash Show Australia Keynote Presentation The Australian Car Wash Customer - New Insights and Global Benchmarks Eric Wulf – International Carwash Association
10.35 - 10.55 am	Safety in The Car Wash Industry - How to Control the Risks Ross Garlick – Worksafe Victoria
11.00 - 11.20 am	Online Marketing Strategies that Get Results for Your Business David Mau - Neoterik Pty Ltd
11.20 - 11.40 am	Occupational Health and Safety Danny Lynch – Eastman Lynch (ACWA Helpline Specialist)
11.50 am	Theatrette Session Closes
12 noon - 5.00 pm	Exhibit Hall Open (includes Final Rinse Event) – Victory Room (Refreshments Served) <b>Exhibit Hall Entry Strictly by Lanyard Identity</b>

3.30 pm - 5.00 pm	<b>'The Final Rinse' Closing Event</b> – Exhibit Hall, Etihad Stadium This event is complimentary for all Exhibitors and is included in Show registration for Full Show or Thursday Delegates and is sponsored by Goodsight Australia.
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# Exhibit Hall Layout



Exhibitor	Booth			
Australian Car Wash Association	90	Circumtec74,75	Mosmatic Australasia3	Shiners Car Wash Systems45,46,47
AC-Techart Electronics	70	Cummins Car Wash Solutions32	Motor City Wash Works72,73,77,78	Slipstream Products30, 31
Allcare Vehicle Wash Solutions	35,36,37	Dosatron International42	Mr Magic Automation87,88	Spitwater82
Anztec	48	Eltech Group2	National Car Wash Sales86	STI Conveyor Systems62
Auto Klene Solutions	14,15	G.C. Laundry Equipment79	NS Corporation26,27	SWP Australia71
AVW Equipment	6,7	Ginsan Industries/Industrial Vacuum Systems8	PDQ Manufacturing22,23,24	The Carwash Coaches53
B.A.R Group	41	Good Sight Vehicle Wash Systems63,64,65,66	PSD Codax16,17	TMC Building Design Group25
Buggy 114	89	Greenwood Solutions58	Payment Express76,81	Tommy Car Wash Systems5
Carneeds	1	Hard Surface Cleaners68	Paytech Solutions55,56	Tru Blu Dog Wash10,11
Car Wash Sales Australia	18	Hartex Engineering59,60	Piranha Wash Systems69	Unitec43
Carolina Pride Carwash Systems & Solutions	52	Karcher Australia12,13	Pollard Insurance Brokers34	Velocity Vehicle Care57, 61
Carwash Solutions Australia	28,29,33	Kerrick Australia51	Prowash Australia49,50,54	Ventrader83,84
Carwash Technical Services International	9	Kooler Ice Australia80	R+M / Suttner38,39,40	Washlink Systems44
Chia-MA Car Wash System	67	MGA Insurance Brokers4	Security 185	Washtec19,20,21

# ACWA membership



“Alone we can do so little,  
together we can do so much.”

*Helen Keller*

## Things are changing at ACWA

Starting with a **10% drop** in membership fees in 2018-19, so be part of the Australian car wash industry's Association for as little as \$13 per week.

Look, we can't list all the members benefits here, you will have to go to our website for that but for the price of just a couple of cups of coffee each week, you and your staff, will receive:

- Member's only access to the best minds in the industry and opportunities to learn from those in the know
- Individual consultations with ACWA's specialist IR Consultant as well as annual wage rate analysis, forms and letter templates to use in your business
- Individual consultations with ACWA's WHS specialist as well as access to WHS templates and employee induction forms that are essential for all car wash operators
- Website with Members only information including, “how to” guides, research studies, reports and archives
- State meetings and networking get-togethers that put you in touch with the big names in the car wash industry
- Access to ICA membership benefits at no additional cost

And that's just for starters, so don't be alone out there, be a part of your industry's Association, ACWA...together we can do so much.

Become a member at [acwa.net.au](http://acwa.net.au) or visit our stand.

## Social Program

Three special events – three fantastic social and networking opportunities.

Event	Venue	Inclusions	Cost
<b>Tuesday 30 October</b>  <b>Prewash at the Woolshed Casual Dinner</b>	<b>Woolshed Pub, 161 Harbour Esplanade, Docklands</b> Drinks from 5pm	This social event has been developed for those arriving early as well as guests on the Show Bus Tour Programs in mind. Mix and mingle in a casual atmosphere amongst ACWA Board Members, staff, exhibitors and delegates on the eve of Car Wash Show Australia 2018  The set-price includes a two-course meal and one hour pre-dinner drinks compliments of ACWA.	<b>\$50 pp</b>
<b>Wednesday 31 October</b>  <b>Party in the Wash Bay</b>  This event is Sponsored by Velocity Vehicle Care	<b>Garden Gate, Internal Concourse, Etihad Stadium</b> From 6.00 pm	Party in the Wash Bay is a new addition to the 2018 Show Social Program and presents a relaxed and informal networking opportunity. Enjoy great entertainment, mouth-watering yet casual food service, along with a selection of beers and wines in a stress-free, outdoor/indoor environment.  This is a great opportunity to relax in the company of other Show attendees and celebrate success as we present the ACWA Awards.	<b>\$80pp</b>
<b>Thursday 1 November</b>  <b>Final Rinse Closing Event</b>  This event is sponsored by Good Sight Vehicle Wash Systems	<b>Exhibit Hall, Etihad Stadium</b> 3.30pm - 5.00pm	Come along and enjoy the relaxed and friendly atmosphere of the Final Rinse Closing Event. The function is a feature networking event of Car Wash Show Australia 2018 and is your chance to wind-down or finish those last-minute deals.  The Final Rinse Closing Event is complimentary for all Exhibitors and is included in Show registration for Full Show or Thursday Delegates. Be there when the bar opens at 3.30 pm.	<b>Included in delegate &amp; exhibitor registration</b>





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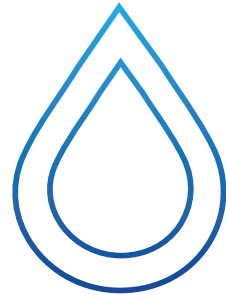
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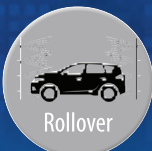
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